

**Jay C. Juergensen** is a planning, capital program and real estate development expert. He is an entrepreneur, has helped establish and grow numerous NGOs, spent 10 years in executive roles within the public sector and has been a university professor around the country.

With 30 years of diverse professional experience, Jay has successfully planned and implemented over \$27 billion of investment that included large-scale urban redevelopments, complex Federal and Military projects, and rebuilding critical infrastructure. Jay's broad experience is based upon his leadership which includes directly managing wide array of projects from single family home renovations, corporate facilities, nonprofit human service and housing developments to large scale capital investment programs with budgets in excess of \$6 billion.

His portfolio includes developing over 9,400 units of multi-family affordable housing many of which targeted very low income residents. Jay led the planning, entitlement approval and execution for the development of new Federal facilities, and medical, educational, cultural, commercial and residential developments in more than 29 communities and 20 states.

Jay is passionate about working with mission driven organizations and it fuels his tenacity for finding solutions to long-standing obstacles to re-investment in economically distressed neighborhoods and overcoming the challenges of entrenched bureaucracies. He is committed to collaboration and the respectful engagement of diverse stakeholders as part of the problem-solving process. Jay has a particular ability to gather and engage people in thoughtful and substantive discussions on matters of importance that can affect and improve their lives.

His dynamic and comprehensive approach allows him to challenge conventional wisdom and transcend silos and the limitations that cause them.

Jay's enthusiasm is contagious. His entrepreneurial skills and commitment to continuously raising the bar for performance, brings laser focus and extraordinary drive to every project. His strategic thinking, analytic skills and robust pursuit of excellence are often effectively leveraged in formulating a compelling vision for an organization's mission and completing project goals.

In July 2013, Jay was recruited as one of the first subject matter experts to establish the Governor's Office of Storm Recovery for the State of New York's \$35 billion rebuilding effort following Super Storm Sandy. Jay led and coordinated Federal resources from the Federal Emergency Management Agency, US Department of Housing & Urban Development and US Army Corps of Engineers and insured over \$6 billion of Federal spending was strategically, transparently and sustainably invested in the State's green and gray infrastructure.

He has previously held positions at the District of Columbia Water & Sewer Authority (DC Water), Naval Facilities Engineering Command (NAVFAC)-Washington, US General Services Administration (GSA), District of Columbia Office of the Deputy Mayor for Planning & Economic Development.

Prior to his work in the public sector, Jay led several ventures based in Detroit, Michigan for nearly twenty (20) years. The clients of Jay's firm – Juergensen & Associates (J & A) – included national players like the Local Initiatives Support Corporation (LISC) as well as the National Trust for Historic Preservation. The Michigan State Housing Development Authority and several cities in Michigan and other states have all benefited from his expertise.

While having authored several op-ed articles, news outlets from around the country have sought Jay out for his insight on important matters, and he was the lead author in two National Trust Main Street News publications. The Michigan Housing Trust Fund recognized him as an Affordable Housing Warrior and the Metropolitan Detroit Preservation League honored him with their Winged Lion Award. He was recognized as a young community leader by Crain's Detroit Business "40 under 40" and was included in Detroit Free Press features, "Faces of the 21st Century" and "A Look Back."

Jay's academic background includes a Master of Architecture degree and a Master of Business Administration degree from the University of Michigan, where he received the Alpha Rho Chi Medal of Honor. He is also National Development Council-certified Economic Development Finance Professional.